

BENEFITS OF WORKING WITH HONEYWELL CONTROLS INTEGRATOR CONTRACTORS



Honeywell

HCI CONTRACTORS

Honeywell distributes its building control products through independent contractor and distributor channels throughout North America, segmented by level of expertise and training. All Honeywell HCI Contractors have access and authority to Honeywell's complete product line to create the correct solutions that meet the needs of each individual customer.

Honeywell expects each HCI Contractor to provide superior service on each and every project they partake in.

HCI CONTRACTOR STATUSES

AUTHORIZED CONTROLS INTEGRATORS DIRECT (ACI Direct)

AUTHORIZED CONTROLS INTEGRATORS ELITE (ACI Elite)

AUTHORIZED CONTROLS INTEGRATORS (ACI)

BUILDING CONTROL SPECIALISTS (BCS)

HCI CONTRACTOR REQUIREMENTS

CERTIFIED TECHNICIANS

At each program level, HCI Contractors must have a minimum number of trained and certified technicians on staff (at all times) for both the Niagara 4 software and Honeywell's CIPer controllers.

BRAND AMBASSADOR

All HCI Contractors are expected to be good stewards of the Honeywell brand and operate with a spirit of collaboration and advocacy.

GOOD STANDING WITH LOCAL DISTRIBUTOR

All HCI Contractors must be in good standing in the local marketplace and with their local Authorized System Distributor.

SYSTEM INTEGRATORS

Each HCI Contractor specializes in building automation techniques. With many combined years of experience in retrofitting, new construction, and renovation projects, our HCI Contractors understand building automation needs and how to successfully install these systems. Contact a HCI Contractor by visiting our locator at

<https://buildings.honeywell.com/us/en/brands/ourbrands/bms/contact/dealer-locator>



All Honeywell HCI Contractors have trained and knowledgeable staff capable of identifying and integrating the correct Honeywell solution for your project.

WHY WORK WITH HCI CONTRACTORS



Smarter buildings start with better control, and better control starts with Honeywell HCI Contractors. It's the name you trust for a reason: We know buildings and we know the people who make them work.

Below are a few reasons why you should work with a HCI Contractor.

All HCI Contractors have access and authority to offer Honeywell's complete product line, so they can create the correct solutions for your project.

COMPLETE SYSTEM INTEGRATORS

From building management systems to field devices, our HCI Contractors can integrate custom Honeywell solutions so you can take total control of your building. Describe your requirements and let the professionals take it from there. Your building is more than an address. Let's put it to work!

TRAINED & TRUSTED PROFESSIONALS

Each Honeywell HCI Contractor operates with superior professionalism and integrity. Find ease in knowing that your project will be handled with expertise and care. Big ideas. Big results. Find demonstrations of how our HCI Contractors are tackling their projects at

<https://buildings.honeywell.com/us/en/solutions/case-studies>

DEDICATED TECHNICAL SUPPORT FROM HONEYWELL

All ACI-level and above HCI Contractors receive fast, thorough technical support from Honeywell's premier HCI Squad. The HCI Squad is a knowledgeable resource for providing timely responses and effective resolutions for your project's technical issues.

For More Information

buildings.honeywell.com/bms

Honeywell Building Technologies

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Honeywell